



# COMMONWEALTH of VIRGINIA

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### EVALUATION CRITERIA RFP 200-03

COST		25%
WARRANTY		15%
Structure for Statewide support	13%	
Certifications of technicians	2%	
FINANCIAL CAPABILITIES OF THE OFFEROR		10%
VOLUME OF COV and LOCALITIES SALES (12 mos.)		5%
OFFEROR'S RECORD OF CLIENT SATISFACTION		10%
SMALL BUSINESS, WOMEN/MINORITY OWNED BUSINESS		5%
DESIGN FOR COV WEBSITE		10%
Ease of use in configuration	4%	
Ease of use in ordering	4%	
Acceptance of COV Amex Card	2%	
EXTENT TO WHICH MANDATORIES ARE EXCEEDED		10%
EXTENT TO WHICH DESIRABLES ARE MET		10%

Paul Dodson  
Acquisition Services Division